CHAPTER IV

FINDINGS AND DISCUSSION

A. Findings

In this chapter researcher will be present data of the research findings that found in The Greatest Showman movie and analyzes the data. The research findings are going to be presented systematically based on research question. The finding include types of deixis and the function of the type in the conversation based on the Alan Cruse theory.

1. Types of Deixis Found in The Greatest Showman Movie

Based on the first research problems of the study the researcher that discovers the types of deixis in this movie script. There were five types of deixis according to the theory: person deixis, spatial deixis, temporal deixis, discourse deixis, and social deixis. The collected data is presented in the tables below:

Table 2: Person deixis

Division	Type of	Total	Number of
	Pronoun		Finding
			Data
First	Ι	96	1.1
	Me	17	1.2
	My	15	1.3

	We	17	1.4
	Our	4	1.5
Second	You	77	1.6
	Your	21	1.7
	Yourself	2	1.8
Third	Не	1	1.9
	Him	2	1.9
	She	11	1.10
	Her	8	1.11
	It	41	1.12
	They	22	1.13
	Them	8	1.14
	Their	2	1.15
Total		344	

Table 3: Spatial Deixis

Туре	Total	Number of Finding Data
Here	8	2.1
There	6	2.2
This	12	2.3
That	6	2.4
These	1	2.5
Those	2	2.5
Total	35	

Table 4: Temporal Deixis

Туре	Total	Number of
		Finding Data
Now	6	3.1
Last time	1	3.1
Friday	1	3.1
400 years ago	1	3.1
Centuries	1	3.1
Stormy night	1	3.1
Two hour	1	3.1
An hour	1	3.1

On the hour	1	3.1
Last week	1	3.1
Total	15	

Table 5: Discourse Deixis

Type	Total	Number of
		Finding Data
That	34	4.1
This	10	4.2
Total	44	

Table 6: Social Deixis

Туре	Total	Number of Finding Data
Sir	7	5.1
Sweetie	1	5.2
Miss	5	5.2
Mr	7	5.3
My father	1	5.4
My children	1	5.4
My wife	2	5.4
Total	24	

Based on the table above, it found that there were five types of deixis that used in Barnum utterances with the calculation, 344 of person deixis, 35 of spatial deixis, 15 of temporal deixis, 44 of discourse deixis and 24 of social deixis. And person deixis is most widely used by Barnum in the conversation.

2. The Function of Deixis Found in The Greatest Showman Movie Script

In this part, the researcher analyzed deixis types to and the function of deixis in the greatest showman movie. In this study, found 430 deixis categories. However, in the presentation, the researcher exemplifies one case among the variations that are found in the data.

The five types of deixis include Person, Spatial, Temporal, discourse, and social each of which is presented as follows:

a. Person Deixis

Person deixis is the utterance used by the speaker during a speech event. In this research, the researcher has found 328 person deixis, including first, second, and third person deixis.

1) First Person Deixis

Those were the data that consist of first person deixis. Can be seen in the conversation and explanation below.

[1] Sample 1 (00:12:13) Bankrupt?

I thought the company had a dozen trading ships.

The conversation is between Barnum and his Boss. The situation of the conversation above is Barnum was fired from his job because his company went bankrupt, and he doesn't believe that the company went bankrupt because he thought the company had dozens trading ships. In this sentence there was a first person deixis, I. The word "I" said by Barnum. I referred to Barnum as a speaker. And word I

showed as the singular pronoun, and the function of deixis I is as a subject and point speaker itself.

[2] Sample 2 (00:24:33)

Just between you and me.

The conversation is between Barnum and Heaviest man. The situation of the conversation above is Barnum asked the weight of the heaviest man, at first the man didn't want to say it but Barnum assured that only the two of them would know. In this sentence there was a first person deixis, 'Me'. The word 'Me' said by Barnum. 'Me' referred to Barnum as a speaker. And word 'Me' showed as the first singular pronoun deixis, and the function of deixis 'Me' as an object and refers to the speaker itself.

[3] Sample 3 (00:44:21)

It's my fault, sir. I made her laugh.

The conversation is between Barnum and Charity Father. The situation of the conversation above is Charity was scolded by his father for laughing during his etiquette lesson and Barnum said it was because of him because he made charity laugh with his jokes. In this sentence there was a first person deixis, 'My'. The word 'My' said by Barnum. 'My' referred to Barnum as a speaker. And word 'My' showed as the first singular pronoun deixis, and the function of deixis 'My' as possessive adjective and refers to the speaker itself.

[4] Sample 4 (00:18:37)

Oh yeah, we're gonna pay. We just need customers.

The conversation is between Barnum and Charity. The situation of the conversation above is Barnum assures charities that they will find customers and be able to pay off debts. In this sentence there was a first person deixis, 'We'. The word 'We' said by Barnum. And word 'We' showed as the first singular pronoun deixis, and the function of deixis 'we' as subject of plural pronoun and referred to Barnum and Charity.

[5] Sample 5 (00:53:13)

Jenny, this is my wife Charity and our girls.

The conversation is between Barnum and Jenny. The situation of the conversation above is Barnum introduces his wife and son to Jenny. In this sentence there was a first person deixis, 'Our'. The word 'Our' is belong to the group first plural person deixis. The function of deixis 'Our' is possessive pronoun which refers to ownership of their children and refers to Barnum and Charity.

2) Second Person Deixis

Those were the data that consist of Second person deixis. Can be seen in the conversation and explanation below.

[6] Sample 6 (00:23:11)

You are so talented, blessed...Extraordinary. Unique.

I would even say 'beautiful'.

The conversation is between Barnum and Lettie. The situation is above, Barnum who was amazed to see the form of Litte because she was very unique to have

feathers all over his body. The word 'you' in this sentence belongs to deixis that is second person deixis. And the function of the word 'you' that spoken by Barnum is to point person and referred to litte as the addressee.

[7] Sample 7(01:21:40)

This is your home.

The conversation is between Barnum and Charity. The situation above is Barnum and Charity argue and prevent Charity from returning to her parents' house. The word "your" in the sentence is included in the second person deixis. The Function of word "Your" is to point the possession of Charity that is home.

[8] Sample 8 (00:36:51)

You would be risking everything. But, on the other hand, well, you just might find yourself a free man.

The conversation is between Barnum and Philip. The situation is above Barnum tries to get Phillip to get him to join his circus. The word "yourself" that spoken by Barnum in this sentence is included in second person deixis. The function of the word 'yourself' is reflexive pronoun and refers to the addressee that is Philip.

3) Third Person Deixis

Those were the data that consist of third person deixis. Can be seen in the conversation and explanation below.

[9] Sample 8(00:11:53)

I have read about this German fellow, Lilienthal...I believe he's developed a glider that could take a man in the air, sir. Isn't that amazing? I mean, if you were to apply that to this business, it would be revolutionary.

The conversation is between Barnum and his boss. The situation above is he wants to offer a business plan to his boss. The word "he" that spoken by Barnum in the sentence is included in the third person deixis. The Function word "he" is subject of the plural pronoun and point to German fellow Liliental.

[10] Sample 10(00:18:10)

A very good thief. I caught **him** taking my watch You see?

The statement above was spoken by Barnum. The situation above is Barnum introduces his new magician O'Malley to his daughter, but his daughter says he's not like a magician but like a thief. The word "him" in the utterance belongs to the third person deixis. The function of the "him" deixis is the object of plural pronoun to point O'Malley.

[11] Sample 11(00:35:03)

She can't quit. No. No, I mean... She doesn't. She just feels out of place with the other girls.

The utterance said by Barnum. The situation above is Barnum and Charity had just returned from seeing their daughter ballet performance, but he saw his daughter being bullied by others.

The word "she" in the above sentence its included to the third person deixis, because it refers to a person out of the conversation and it indicates that the referent point to one person that did not exist when the conversation begins. The function of the word "she" in the utterance is subject of plural pronoun and to point Caroline.

[12] Sample 12(00:35:29)

I just want her to be proud of who she is, of her family.

The utterance said by Barnum. The situation above is Barnum and Charity argue about Caroline being bullied by her friends. The word "her" in the utterance belongs to the third person deixis. The function of the word "her" object of plural pronoun and to point Caroline.

[13] Sample 13(00:18:57)

You print this review in every paper in New York. Half-price ticket to anyone who with it.

The utterance said by Barnum. And the situation above is Barnum was angry that the locals were protesting to destroy his circus, and he ended up writing an article to spread the word about this incident to everyone. The word "it" in the utterance included to the third person deixis. There was a third person deixis 'It'. The function of word "it" is object of the plural pronoun and point to a review.

[14] Sample 14(01:01:13)

They don't understand it, but they will.

The utterance above is said by Barnum as a speaker. The addressee is Litte. There is found third person deixis of "They". It refers to the people at laundry. The pronoun "They" in this conversation shows as the plural pronoun. The function of deixis "They" is the subject pronoun. Based on the context, Barnum compliments Litte which he thinks she is very unique, but people around them laugh at them, and Barnum tries to convince Litte that one day they will understand.

[15] Sample 15(00:47:05)

People come to my show for the pleasure of being hoodwinked. Just once, I would love to give **them** something real.

The conversation is between Barnum and jenny. The situation above is Barnum tries to get Jenny to join him on a world tour, but Jenny wants to know why it has to be her. The word "them" that spoken by Barnum in the utterance included to the third person deixis. The function of the word "them" in the utterance is object plural pronoun and to point the people.

b. Spatial Deixis

Those were the data that consist of spatial deixis. Can be seen in the conversation and explanation below.

[16] Sample 16(00:32:42)

There is a ballet school right down the street. Just past your parents' house.

The utterance is spoken by Barnum. And the addressed is Barnum family. Based on the context, the

conversation is taking place in Barnum new house. The situation above is Barnum and his family have just moved into their new home and he explains that there is a ballet school here. The word "there" in the utterance included to the spatial deixis that is distal its means relatively far from the speaker when the conversation happen. The function of the word "there" above is adverb of place to point the location of ballet school.

[17] Sample 17(00:47:31)

Everyone is here. Look at this. Even the Winthrops.

The utterance spoken by Barnum and the addressed is Charity. Based on the context, the conversation is taking place in Barnum Circus building. The situation in the conversation is Barnum put on a jenny singing show at the circus building and he look that everyone is here. The word "here" in the utterance included to the spatial deixis that is proximal it's means relatively close from the speaker when the conversation happen. The function of the word "here" above is adverb of place to point where the speaker (Barnum) is that is in Barnum circus building.

[18] Sample 18(00:34:45)

Caroline, you were the best dancer on that stage.

The utterance above is said by Barnum. The addressee is Caroline. Based on the context, When Barnum watched his daughter dance on stage he praised Caroline and said that she was the best dancer on the stage. The word "that" in the utterance included to the spatial deixis that is distal

its means relatively far from the speaker when the conversation happen. The function of the word "that" above is adverb of place to point where the speaker (Barnum) is that is in Ballerina performance hall.

[19] Sample 19(00:54:23)

Those are your granddaughters.

The utterance said by Barnum and addressed to Charity parents. Based on the context, the conversation is taking place in Barnum Circus building .The situation above is Barnum introduces his child to charity parents. The word "those" in the utterance included to the spatial deixis that is distal its means relatively far from the speaker when the conversation happen. The function of the word "those" above is adverb of place to point the location of Barnum daughter.

c. Temporal Deixis

Those were the data that consist of temporal deixis. Can be seen in the conversation and explanation below.

[20] Sample 20(00:34:32)

I can see it right **now**. "Youngest prima ballerina in the history of the City ballet."

The utterance spoken by Barnum. The word now included to temporal deixis. The word now in the conversation above refers to the situation when the utterance is made, the word now means present time, so the word now is spoken by Barnum refers to Caroline when Caroline performs ballet and Barnum says Caroline

is Youngest prima ballerina in the history of the City ballet.

[21]Sample 21(00:13:49)

It's not your birthday. Okay, I do have a present. But not just any present. Oh no. The most amazing birthday present ever. This extraordinary machine was originally created by Leonardo Da Vinci 400 years ago. But the blueprints have been lost for **centuries**, until just **last week**, on a **stormy night**...when a sunken pirate ship washed up on the shores of Nantucket.

The utterance spoken by Barnum. The situation above is when Barnum tried to explain the birthday present he gave to his daughter. The word "400 years ago, last week and stormy night" it included to temporal deixis. The function of the word "ever, 400 years ago, last week and stormy night" in the utterance is to point time in the past.

[22] Sample 22(00:18:43)

We have a show on the hour, every hour.

The utterance spoken by Barnum. The situation above is Barnum tries to sell the museum ticket and say every hour there will be a show. The word "every our" is included in temporal deixis. The function of word "every our" is to explain the time when the show will be held.

[23] Sample 23(00:19:57)

A few. Yeah. Most of them was rushing home, it's Friday. We sold a few. The utterance spoken by Barnum. The situation above is Barnum just came home and asked by his daughter if he sold a lot of tickets today but he said no because it's Friday everyone hurry home. The word "Friday" is included in temporal deixis. The function of the word "Friday" is to refer to the current time when the conversation is happened.

d. Discourse Deixis

Those were the data that consist of temporal deixis. Can be seen in the conversation and explanation below.

[24] Sample 24(01:00:32)

Phillip: Costumes sets? Fireworks? Inside theatres?

Barnum: That's genius.

The sentence above was spoken by Barnum. The word "that" included to the discourse deixis. In the conversation above the word that is also found and it's spoken by Barnum, the word that in the conversation above is not used to referring something but it used to refer the information uttered by Philip before, therefore it can be categorized as discourse deixis.

[25] Sample 25(01:07:46)

I am doing this for Caroline and Helen.

The conversation is between Charity and Barnum. Charity thinks Barnum did all this to prove to charity parents. The word this belongs to discourse deixis. In the conversation the word this spoken by Barnum. The information from the deictic element refers to Barnum

who does everything for his family for Caroline and Helen not to prove to parents Charity. In the dialogue above the function of the word this refers to action that states by the speaker, therefore it can be classified as discourse deixis.

e. Social Deixis

Those were the data that consist of Social deixis. Can be seen in the conversation and explanation below.

[26] Sample 26(01:07:54)

You don't understand! How could you? My father was treated like dirt. I was treated like dirt. My children will not be.

This utterance was actually spoken by Barnum to Charity as the addressed. The Word "my children and My father" in the sentence belongs to a relational social deixis. The word "My children and My father" in the utterance is to Caroline and Helene as daughter of Barnum and Barnum Father.

[27] Sample 27(00:53:57)

Hey sweetie, who is that young man over there?

This utterance was actually spoken by Barnum to Charity as the addressed. The Word "Sweetie" in the sentence belongs to a relational social deixis because indicated the social relation of Charity as Barnum wife. The function of word "Sweetie" in the utterance is to point charity.

[28] Sample 28 (00:04:21) It's my fault, sir.

This utterance was actually spoken by Barnum as the employee to his boss as the addressed. The word "Sir" is included to absolute social deixis because it's showed their formal respect and showed Barnum had low position at the office.

[29] Sample 29 (01:44:49)

Miss Lind, let me get to the point.

This utterance was actually spoken by Barnum to Miss Lind as the addressed. The word "Miss" is included to absolute social deixis because it's showed formal respect from Barnum to Miss. Lind because Barnum tried to persuade her to join his business.

B. Discussion

This part discusses the analysis of the data presentations from the research questions addressed. The discussion is divided into two parts based on the research questions of this research; the types of deixis that found in this movie, and the functions of each type of deixis used by main character in the greatest movie script.

1. Types Of Deixis Found In The Greatest Showman Movie

In this study, the writer used the greatest showman movie transcript as the data to be analyzed. The writer found 430 deixis used by main character in this movie. The types of deixis are person deixis, spatial deixis, temporal deixis, discourse deixis and social deixis based on Levinson theory (1983).

Person deixis is any expressions used to point to the person. Person deixis divided into three parts namely first person deixis, second person deixis, third person deixis.

First person deixis is Barnum as speaker reference to himself. For example in sample 1, "I thought the company had a dozen trading ships". The word "I" included first person deixis because it refered to Barnum as the speaker in this conversation.

Second person deixis is Barnum talks to others in conversation. For example in sample 6, "you are so talented, blassed, extraordinary, unique. The word "you" is included second person deixis because it referred to little as the addressee.

Third person deixis is when Barnum reference to people who are not speakers or listeners in the conversation. For example in sample 11, "she can't quit. No, no, I mean... she does not. She just feels out place with the other girls. The word "she" is included to third person deixis, because it refers to a person out of the conversation and it indicates that the referent point to one person that did not exist when the conversation happens.

Spatial deixis occurred when the encoding of spatial location related to Barnum utterance. Spatial deixis deals with proximal (close to speaker) or distal (close to addressee) dimension. Spatial deixis is found at the sentence "everyone is here. Look at this. Even the winthrops" for example in sample 21. The word "here" is included to spatial deixis that its proximal its means relatively close from the speaker when the conversation even.

Temporal deixis occurred when encoding related to the time which utterance was spoken by Barnum. Temporal deixis is found at the sentence "I can see it right now youngest prima ballerina in the history of the city ballet." for example in sample 16. The word "now" is including to temporal deixis.

Discourse deixis occurred when Barnum used expression with some utterance to referred to some portions of discourse. For example in sample 25, when Barnum said "that genius" "the word "that" had different meaning if the listener did not know what the context was at that time. The word "that referred to the information uttered by Phillip before in that conversation.

Social deixis which showed relationship between Barnum and the addressed. For example in sample 28 "hey sweetie, who is that young man over there? the word "sweetie" is included into social deixis. The researcher found the word "sweetie" is a deictic expression of social relation deixis because it is indicated the social relation of Charity as Barnum wife.

2. Function of types deixis

First is personal deixis, the function is to refer to the person speaking in the utterance. There are three types of person deixis: first person deixis, second person deixis, and third person deixis. The function of first person deixis is used to change the function of the person speaking about themselves. The second person deixis function is used to change the function of describing another person who is told with him. The function of third person deixis was used to change the function of describing another person who did not exist at the time of the conversation.

There are some deixis expressions in person deixis, such as the personal pronoun "I" as a singular subject pronoun, "Me" as a singular object pronoun, "My" as a possessive adjective pronoun, "We" as a plural subject pronoun, "Us" as an object pronoun, and "Our" as a possessive adjective pronoun. They are "You" as subject and object pronouns in the second person, and "Your" as object pronoun. They are "He" as a subject pronoun, "Him" as an object pronoun, and "His" as a possessive pronoun in the third person, "She" as a subject pronoun, "Her" as an object pronoun and as a possessive adjective pronoun, and "It" as a subject and object pronoun.

The second type is spatial deixis, the purpose of spatial deixis is to declare and shape the place as seen through the eyes of the actors in speaking events, which includes (a) close proximity to the speaker (here), (b) distance from the speaker but close proximity to the listener (there), and (c) distance from both the speaker and the listener (there).

Spatial deixis in the conversations can be classified into proximal and distal deixis. For example, here, that, can be categorized as proximal since in the context given. Meanwhile, the example of distal is there, those.

The function of temporal deixis is to indicated the timing of an occurrence in relation to the moment of speaking. While in the temporal/time deixis in this movie are used such as, now, for centuries, last week, on a stormy night, every hour, Friday.

The function of discourse deixis is which refers to the portion that between the speaker and addressee are talking about the same discourse by using the demonstrative pronoun 'this' and 'that' as the referent within the conversation.

Social deixis divided into two parts namely relational social deixis and Absolute social deixis. The function Relational social deixis is to refers to some social characteristics and features of referent apart from deictic reference to a social relationship between the speaker and listener. For example in this movie, sweetie, my daughter, my father, etc. The function of absolute social deixis is to refers to person who have differences in social status between speaker and an addressee. For example in this movie is sir, mr, miss.