**DAFTAR ISI**

PERNYATAAN KEASLIAN SKRIPSI............................................i

ABSTRAK.........................................................................................ii

SURAT UJIAN MUNAQOSAH......................................................iii

PERSETUJUAN...............................................................................iv

PENGESAHAN.................................................................................v

MOTTO.............................................................................................vi

PERSEMBAHAN............................................................................vii

RIWAYAT HIDUP.........................................................................viii

KATA PENGANTAR........................................................................x

DAFTAR ISI....................................................................................xii

DAFTAR TABEL...........................................................................xv

DAFTAR GRAFIK........................................................................xvi

DAFTAR GAMBAR....................................................................xvii

**BAB IPENDAHULUAN**

1. Latar Belakang Masalah....................................................1
2. Identifikasi Masalah..........................................................4
3. Batasan Masalah................................................................5
4. Rumusan Masalah..............................................................6
5. Tujuan Penelitian...............................................................7
6. Manfaat Penelitian.............................................................7
7. Sistematika Pembahasan....................................................9

**BAB IITINJAUAN PUSTAKA**

1. Manajerial Kepala Sekolah
2. Konsep Manajerial Kepala Sekolah............................11
3. Manajerial.....................................................11
4. Kepala Sekolah.............................................14
5. Teori Manajerial.................................................15
6. Teori Klasik..................................................15
7. Teori Neo-Klasik..........................................17
8. Teori Modern...............................................18
9. Jenis Keterampilan Manajerial...........................14
10. Kompetensi Manajerial Kepala Sekolah............20
11. Tugas dan Fungsi Manajerial.......................22
12. Pengembangan Kompetensi Manajerial Kepala Sekolah............................................29
13. Iklim Kerja
14. Konsep Iklim Kerja............................................30
15. Model Iklim Kerja..............................................34
16. Model *Forehand*..........................................34
17. Model *Litwin-Stringer*..................................35
18. Model *Campbell.*.........................................36
19. Unsur-unsur Iklim Kerja....................................38
20. Manfaat Iklim Kerja...........................................41
21. Penelitian Terdahulu.................................................42
22. Kerangka Berfikir.....................................................45
23. Pengajuan Hipotesis.................................................48

**BAB III METODOLOGI PENELITIAN**

1. Tempat dan Waktu Penelitian..................................49
2. Metode Penelitian.....................................................51
3. Populasi dan Sampel Penelitian...............................52
4. Variabel Penelitian...................................................53
5. Teknik Pengolahan dan Pengumpulan Data..........55
6. Instrumen Penelitian..............................................57
7. Teknik Analisis Data.............................................68
8. Hipotesis Statistik..................................................73

**BAB IVHASIL PENELITIAN DAN PEMBAHASAN**

1. Deskripsi Data......................................................75
2. Analisis Deskriptif................................................76
3. Pengujian Persyaratan Analisis.............................83
4. Pengujian Hipotesis..............................................87
5. Pembahasan Hasil Penelitian................................94

**BAB VPENUTUP**

1. Simpulan...............................................................99
2. Saran-Saran.........................................................101

**DAFTAR PUSTAKA..........................................................102**

**LAMPIRAN-LAMPIRAN**

**DAFTAR TABEL**

Tabel 3. 1 Jadwal Penelitian........................................................50

Tabel 3. 2 Kisi-Kisi Instrumen Manajerial Kepala Sekolah........58

Tabel 3. 3 Kalibrasi Instrumen Manajerial Kepala Sekolah........61

Tabel 3. 4 Kisi-Kisi Instrumen Iklim Kerja.................................62

Tabel 3.5 Kalibrasi Instrumen Iklim Kerja..................................65

Tabel 3.6 Hasil Pengujian Validitas Data....................................66

Tabel 3.7 Hasil Uji Reliabilitas variabel X..................................67

Tabel 3.8 Hasil Uji Reliabilitas variabel Y..................................67

Tabel 3.10 Interpretasi Koefisien Korelasi..................................72

Tabel 4.1 Data Pengisian Kuisioner............................................75

Tabel 4.2 Rincian Jumlah Responden.........................................76

Tabel 4.3 Perhitungan Deskriptif Variabel X dan Y...................77

Tabel 4.4 Distribusi FrekuensiVariabel X...................................79

Tabel 4.5 Distribusi FrekuensiVariabel Y...................................81

Tabel 4.6 Nilai Uji Normalitas Kolmogorov-Smirnov................83

Tabel 4.9 Analisis Koefisien Korelasi.........................................88

Tabel 4.10 Analisis Regresi.........................................................90

Tabel 4.12 Tabel Anava...............................................................92

Tabel 4.13 Koefisien Determinasi............................................93

Tabel L.1 Uji Coba Instrumen Validitas dan Reliablilitas......121

Tabel L.2 Statistik deskriptif..................................................122

Tabel L.3 Uji Persyaratan Analisis Data................................125

Tabel L.4 Pengujian Hipotesis................................................127